



The One Stop Rental, Sales & Accounting Solution



RTS is a business management solution for companies that rent and/or sell equipment, supplies or services.

The unparalleled feature set includes fully integrated Rental Tracking and Scheduling, Sales (quotes, orders, invoices, and credit memos), Inventory, Purchase Orders, Client and Contact Management, General Ledger and powerful Reporting tools in a single, user-friendly system that can operate in a Windows™, Macintosh™ or hybrid system.

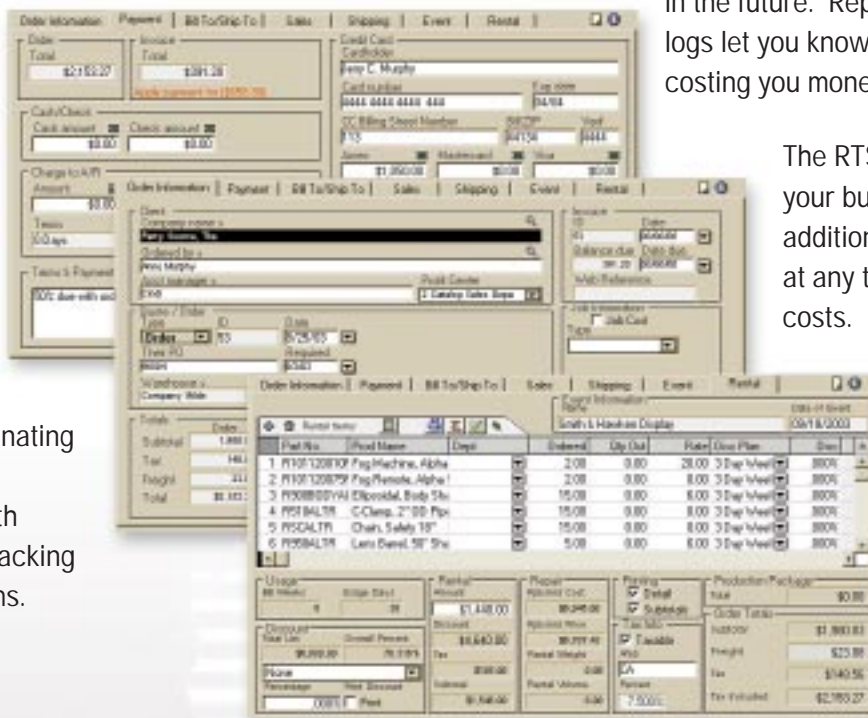
As an integrated solution, RTS saves time and money by eliminating data transfers and error checking associated with separate sales, rental tracking and accounting programs.

All users in all locations have access in Real Time to rental and sales inventories and will immediately know what's on the shelf and when it's available.

The extensive Reporting features allow you to create and print a variety of reports to determine how your business did yesterday, is doing today and will be doing in the future. Repair and maintenance logs let you know what is earning versus costing you money.

The RTS system can grow with your business to include additional users and locations at any time at predictable costs.

This integrated solution also performs a variety of daily tasks such as contact management, call history, marketing campaigns and task lists.



rts does it all !

- Rental Quoting, Scheduling, Tracking, Invoicing
- Sales Quotes, Orders, Packing Lists, Invoices
- Real-Time Inventory
- Purchasing
- Event / Task Management
- Marketing / Lead Tracking
- Repair / Maintenance Logs
- Accounts Receivable
- Accounts Payable
- General Ledger
- Reporting

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Manage your ENTIRE Business with Ease...

System Features...

- Schedule your time and others' with RTS's powerful Event and Task Planner.
- Creating a custom report is just a mouse click away with easy-to-use Quick Reports.
- Entering orders has never been easier. From just a few items to a hundred, your customer service personnel can enter quotes and orders while on the phone with your customer. Users can confirm credit status, shipping information and will know immediately if sufficient inventory is available to satisfy the customer's needs.
- Manage A/R collection efforts and sales calls with Call Management. Now you can track calls and correspondence (available Write module) with your customers and view their quotes and orders concurrently.
- Sending out personalized letters is simple. The optional integrated word processing Write module allows mail merges and will maintain a history of each correspondence.
- RTS can help you stay on top of your marketing program and assists in lead source tracking to help target marketing efforts to specific client groups.
- Detailed information is readily available with our drill down feature. Need to know the contact person's phone number to discuss a quote? Drill down to the contact record from within the order and make the call. You can also see the customer's order history on a month-by-month basis or even look at old invoices, all from within a current order.
- Want to know how much of a particular product you have sold? Or whom you have sold it to? Or who currently has some on back order? This information is just a few clicks away with our powerful Relate To feature.
- RTS supports multiple ship to and bill to addresses for clients and vendors.
- Monitor multiple profit centers of your business, such as rentals, sales and service-starting with the invoice and tracking through to GL accounts.
- Create custom messages to your customers that will automatically print out on purchase orders and rental/sales documents.
- Planning on expanding your business? RTS can run in multiple locations through high-speed Internet connections. Now all your offices can be connected and operating with the same real-time information.
- Tricky tax laws in your state? We have built in tremendous flexibility to help you bill the correct sales (or rental) tax.
- No one likes the annual budgeting process, but RTS eases the task by allowing for simple imports of budget figures. Mid-course corrections? RTS can handle those as well.
- Keep years and years of detailed history without slowing down the system. RTS allows for soft closes of both months and years. Keep all detailed history when a year is closed out!

Migrating to RTS...

- Our 4th Dimension™-based software runs on both Windows™ and Macintosh™ platforms. Feel free to mix and match operating systems within your network to create the computing solution that's best for you.
- If you can export client, vendor and contact information, product records and general ledger data from your current system(s), we can import it into RTS, saving many hours of tedious and potentially error-ridden data entry work.

Rental & Sales Features...

- "My pricing is very unique! I'm the only one who does it this way." No problem. RTS has been designed with great flexibility in pricing your rentals and sales. From individual discount plans linked to each product to a global discount to calculating a lump sum price, we've got you covered!
- Never wonder how much you actually have on the shelf with real time inventory status.
- Track that expensive rental gear by serial number and know who had that exact piece out, how much time it has spent in repair and most importantly, how much money you have made on it (your return on investment).
- Our unique multiple vendor feature keeps track of pricing on commodity items purchased from different vendors.
- Making up cable from pieces-parts in inventory? RTS assemblies will deduct those recipe components and build the cable (within the program, of course; you will still have to put the connector and plug on the cable yourself!).
- View detailed information about a transaction history for each rental or sale product.
- Rental line items alert you when not available for given dates, providing immediate feedback about scheduling conflicts.
- See the availability of any rental gear in calendar format and be able to drill down to customer quotes and orders to solve over-booking conflicts.
- Have a piece of equipment that always needs a little extra prep? RTS can block out a specific turn around time for it.
- Bill rental gear in any combination of hours, days or weeks you choose.
- Sub-rentals of equipment can be tracked with ease. RTS will even automatically write a purchase order for those items.
- Check out and check in rental equipment the way you like with our multiple check out/in methods.
- Having trouble tracking what equipment is late in being returned? RTS will display or print this information with a few clicks of the mouse.
- Eliminate forgotten items! Add accessories to rental and sales products and they will automatically be included on the order.
- Make paperwork easier to understand with subtotal groups! Enter a group heading for each line item on an order, and RTS will print all items in that group together on quotes, orders and invoices. You can even choose whether or not to print out the detail of those individual items.
- Get new rental equipment into inventory or sold gear out of inventory effortlessly, just by writing a purchase order or sales order!



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